New Hire Onboarding

Use Rehearsal to accerlerate new hire onboarding from core messaging to role-specific skills.

Challenge

Organizations typically have an established onboarding process for new hires that involves going through course material then completing a test of their knowledge. There is rarely a focus on practicing key messaging and skills before dealing with actual customer situations.

Approach

Create and integrate specific scenarios around the company's core messaging, policies, and role-specific skills into your new hire programs. Target both general onboarding as well as department/role-specific programs. Engage multiple areas of the company to assist with mentoring new hires to give diverse perspectives and feedback.

Benefits

- Extends training beyond the classroom to ensure development beyond initial onboarding
- Ensures the most important messaging and skills are developed early for success
- Accelerates new hire ramp up and skill development from day one
- Establishes a culture of practice for all employees

Applications

- Introductions
- Company Messaging/Values
- Company Goals
- Company Solutions, Services, and Products
- System Verification

Industry Example

A leading payroll and human resources company uses Rehearsal to accelerate onboarding of new sales hires. As a result, they have increased employee retention from the 55th percentile to the 95th percentile and continue to experience lasting impact from training with Rehearsal.